

COUNTY OF IMPERIAL
DEPARTMENT OF PUBLIC WORKS

REQUEST FOR PROPOSAL No. 1004-23
LEASE OF MOTOR GRADERS
WITH PURCHASE OPTION

County Project No. 7009PWS



Released November 2, 2022

DUE DATE AND SUBMISSION REQUIREMENTS:

One (1) Original, Five (5) Copies and One (1) Electronic copy
of **Proposal** must be received by **4:00 P.M.** on
NOVEMBER 30, 2022 on or before 4:00pm

Point of Contact:

Debbie Wray
Purchasing Manager
1125 W. Main Street
El Centro CA 92243
442-265-1866
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COUNTY OF IMPERIAL
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REQUEST FOR PROPOSAL No. 1004-23
LEASE OF MOTOR GRADERS WITH
PURCHASE OPTION
County Project No. 7009PWS

SECTION 1. - NOTICE TO VENDORS CALLING FOR PROPOSALS

NOTICE IS HEREBY GIVEN that the COUNTY OF IMPERIAL, CALIFORNIA, acting by and through its Board of Supervisors, hereinafter referred to as the "COUNTY", will receive up to, but not later than Thursday, November 30, 2022, 4:00 p.m. Pacific Standard Time, sealed Proposals for the award of a contract for the lease of three (3) new motor graders for a period of five (5) years. The County also has three additional options after the five (5) year lease. One option is to purchase the motor graders with a balloon payment. A second County option is to continue leasing for another five (5) year period with Vendor providing three (3) new motor graders, and a third County option is to extend the five year lease with an additional single, one (1) year lease of the motor graders.

Proposal shall mean Vendor's completed written Start-up Lease Plan and Five (5) year Lease & Maintenance Cost (**Section 2.6**), completed Section 3 (Motor Grader Specifications excel file), completed Section 4, Vendor Motor Grader Pricing Schedule and completed Bid Statement and Contract Acceptance Statement (**Section 4.1**) of this Request for Proposal document. The accepted Proposal will then be identified and attached as **Exhibit "B"** to the "Agreement".

Original proposals (plus five (5) copies & one (1) electronic copy) must be mailed or delivered as to be in the office of the Purchasing Agent, 1125 Main Street, El Centro, CA 92243 at or before the hour stated to be considered- no fax or email proposals will be accepted. Proposals shall be sealed, and marked "**REQUEST FOR PROPOSAL No. 1004-23 LEASE OF MOTOR GRADERS WITH PURCHASE OPTION, County Project No. 7009PWS**". Thereafter, the Proposals shall be evaluated by a selection committee, which shall forward its recommendation to the Board of Supervisors for review and consideration. Each Proposal must conform and be responsive to the contract documents, copies of which are enclosed and are on file with the County Purchasing Department. If necessary copies may be obtained at the office of the County Purchasing Agent located at 1125 Main Street, El Centro, California or from the Purchasing Department's website (<http://www.co.imperial.ca.us/Purchasing/>). **Any communication or correspondence MUST be done via email and sent to Debbie Wray, Purchasing Manager at debbiewray@co.imperial.ca.us.**

The County reserves the right to reject any or all Proposals, or to waive any irregularities or informalities in any Proposal or in the bidding process.

SECTION 2. - INFORMATION FOR VENDORS

2.1 PURPOSE & SCOPE

It is the intent of the County of Imperial (hereinafter "COUNTY") to award a Vendor's contract for the lease of three (3) new motor graders of same manufacturer for a period of five (5) years. The lease is to be based on a cost per year including all applicable taxes, fees, and scheduled preventative maintenance. The lease shall exclude the cost of fuel, and repairs and parts that are not considered warrantee work. Any repairs and/or parts that are warrantee work shall be considered as included in the annual lease amount. , but excluding the cost of fuel.

Cost per year also to include provision, transportation, delivery, training, removal of all motor graders at the end of the five (5) year agreement. The cost per year shall remain fixed in accordance with the Vendor Pricing Schedule Form (Section 4) completed and submitted by the prevailing Vendor. It is understood that at no time will the price per year exceed the cost per rate under the Pricing Schedule Form. Proposals are to include delivery date.

In addition to the lease, the County also has three additional options after the five (5) year lease. One option is to purchase the motor graders with a balloon payment. A second County option is to continue leasing for another five (5) year period with Vendor providing three (3) new motor graders, and a third County option is to extend the five-year lease with an additional single, one (1) year lease of the motor graders.

2.2 CALENDAR OF EVENTS

- 2.2.1 Proposal package sent out to vendors on **November 2, 2022**
- 2.2.2 Deadline for Questions is **November 16, 2022**. Questions must be in writing via email and will be answered as an addendum on the Purchasing Department's website <http://www.co.imperial.ca.us/Purchasing/> November 23, 2022, 5:00pm.
- 2.2.3 Bid package, Bid submittal statement form, Pricing schedule form, Executed agreement, Start-up Plan, References, Proof of Insurance, Performance Bond information, Prior Year Financial Statements and other documentation required to be submitted hereunder must be received in the office of the County Purchasing Agent on or before **November 30, 2022 at 4:00 p.m.** Pacific Standard time
- 2.2.4 Selection Committee Review on or before **December 15, 2022**.
- 2.2.4 Board of Supervisors review and consideration of award on approximately **January 2023**.
- 2.2.6 Contracts completed and signed by approximately February, **2023**

- 2.2.7 Delivery of new motor graders completed between **March 2023 and May 2023**.

2.3 TERM OF CONTRACT

The term of the contract will be for a period of five (5) years and shall commence from **approximately February 2023**. COUNTY only shall have the option to extend the contract on the same terms and conditions for another five (5) year period with new motor graders, **OR** purchase the originally supplied motor graders for a single balloon payment as provided in Vendor's quotation, **OR** extend the contract on the same terms and conditions for one more year (6th year) using the existing motor graders initially supplied in this contract. Any such extension or purchase shall be in writing and signed by both parties.

2.4 MINIMUM QUALIFICATIONS

Any vendor proposing a Bid **MUST** meet the following **MINIMUM** requirements:

- 2.4.1 Vendors are required to be manufacturers and/or Authorized manufacturers, distributors or Authorized dealers of motor graders. Vendors are required to provide full-service maintenance, repairs and mechanical support for the entire term of the contract. Vendors not meeting these qualifications will be considered non-responsive;
- 2.4.2 The Vendor must be organized and existing for the primary purpose of selling, leasing, repairs and maintaining motor graders;
- 2.4.3 The Vendor must have at least five (5) years of continuous business experience (i.e., Corporate, Partnership, Company) in administering the leasing and maintenance of motor graders and heavy equipment to clients under a single contract as proposed;
- 2.4.4 The Vendor must have local (Imperial Valley) resources to address the customer support, including preventative maintenance, and repairs of motor graders leased; and provide details of preventative maintenance plan/schedule, which is also a criteria for County review of proposals.
- 2.4.5 The Vendor must demonstrate in writing that it has the ability to lease, deliver, make operational and maintain the leased motor graders, as well as, to provide training to County personnel on the use of the leased motor graders, within ninety (90) days of the Board of Supervisors' decision, if any, to award the Bid. It is understood that COUNTY **will not be required to sign any third-party lease or agreement**.
- 2.4.6 Vendor must respond to all service calls with a Minimum of a two (2) hour call back and be onsite in four (4) hours.
- 2.4.7 Vendor must guarantee any motor graders rendered non-operational due to needed mechanical repairs or parts replacement, anticipated to be non-operational for 5 or more days, will be replaced with a rental/loaner motor grader unit at no additional cost, including delivery

and removal to Imperial County. A motor grader under on-site service and/or inoperable for 14 or more non-consecutive days in a 12 month period shall be replaced with a new motor grader of same type, quality, and specifications at no additional cost, including delivery and removal by Vendor. See sample agreement attached.

2.5 MANDATORY REQUIREMENTS FOR ALL PROPOSALS

- 2.5.1 All proposals must contain sufficient information to determine whether or not the Vendor meets or exceeds the minimum qualifications.
- 2.5.2 All proposals must demonstrate that the Vendor has a willingness and ability to comply with all contract documents, including but not limited to, the contract document identified as Sample Agreement (**Section 5**). All Vendors shall also be required to complete, execute and return with their bid the following: MOTOR GRADER SPECIFICATIONS (**Section 3**), VENDOR MOTOR GRADER PRICING SCHEDULE (**Section 4**) and the Bid Submittal & Contract Acceptance Statement (**Section 4.1**).
- 2.5.3 All proposals **MUST** be accompanied with the name(s), title(s) and resume(s) of all the individual(s) who will be overseeing the leasing, training and maintenance of the motor graders. Also list any additional individuals who will be available to service the equipment at any one time.
- 2.5.4 All proposals must contain a letter of intent from an insurance company authorized to do business in the State of California stating its willingness to insure the Vendor pursuant to the terms of the contract documents.
- 2.5.5 The Vendor must submit a **one (1) year performance bond** in the amount of 25% of the Vendor's bid within fourteen (14) days of being awarded the contract. The surety company must be licensed in the State of California. The selected vendor shall be required to renew the one-year performance bond every year of the duration of the contract. It is understood that Vendor shall provide proof of its one-year performance bond renewal thirty (30) days prior to the expiration of the previous year's performance bond. In the event Vendor fails to renew its performance bond or fails to provide notice of its performance bond renewal to the COUNTY, COUNTY may in its sole discretion terminate the AGREEMENT at no cost to the COUNTY.

2.6 SELECTION CRITERIA

Each proposal will be evaluated on a 100-point scale by the selection committee. Points shall be allocated in accordance with the following two (2) categories. The Vendor having the most points overall, meeting all requirements of this RFQ will be recommended to the County of Imperial Board of Supervisors for award of a

contract for the 5 year lease. The three County options shall be considered by the County with the recommended Vendor, upon detailed further review of budget forecast and Department needs.

2.6.1 Start-up Lease Plan

Each Vendor shall be required to submit a written plan to start up and manage the proposed lease/maintenance program. Each Vendor must demonstrate in its plan the ability to place, supply, and provide ongoing preventative maintenance, repairs and customer support to the County, for the three (3) motor graders. It is understood that the written proposal should at a minimum address the lease/maintenance requirements set forth in County's Request for Proposals and shall include a discussion of issues such as training, timeline for addressing the maintenance & repairs, including call-backs, field and/or shop transportation, and emergency loaner graders should a grader be non-functional. Experience in similar arrangements with public agencies, staffing for customer support shall also be addressed in the written Start-up Lease Plan.
(20 points)

[Total Value: 15 points]

2.6.2 Five (5) year Lease & Maintenance Cost

The overall low cost and the preventative maintenance plan/schedule for the five (5) year lease & maintenance shall be scored and determined by considering the lowest cost as bid and shown in **Section 4, Bid Items for the initial 5 year lease & preventative maintenance, along with the plan/schedule as follows:**

- a. Bid Items 1, 2 & 3 (3 Motor Grader Lease):
60 Points
- b. Bid Items 4, 5 & 6 (3 Motor Grader Preventative Maintenance cost: **15** Points, and Maintenance Plan/Schedule **10** Points.

[Total Value: 85 points]

2.7 PREPARATION OF BID FORM

The COUNTY invites bids on the form(s) attached to be submitted at such time and placed as is stated in the Notice to Vendors Calling for Proposals. All blanks in the Bid form must be appropriately filled in, and all prices must be stated. All Proposals must include an original (plus five (5) duplicates and one (1) electronic copy) and be submitted in sealed envelopes bearing on the outside the name of the Vendor, its address, and the name of the contract for which the Proposal is submitted. It is the sole responsibility of the Vendor to see that the Proposal is received in proper time. Any Proposal received after the scheduled closing time for receipt of Bids will be returned to the Vendor unopened. NO Bids may be submitted by facsimile, telegraph, electronic mail or any other means other

than by personal delivery, United States Mail, or other delivery services such as Federal Express or United Parcel Service.

2.8 SIGNATURE

The Bid Statement & Contract Acceptance Statement identified as **Section 4.1** and accompanying Bid documents, or any modification thereof must be signed in the name of the Vendor and must bear the original signature of the person or persons duly authorized to sign the Bid.

2.9 MODIFICATIONS

2.9.1 Changes in or additions to the Bid form, recapitulations of the purchase of the Bid, alternative proposals, or any other modification of the bid form which is not specifically called for in the contract documents may result in the COUNTY's rejection of the Bid as not being responsive to the invitation to Bid.

2.9.2 Any modification of a bid submitted must be in writing and received by COUNTY prior to the closing time for bid. Bid modifications may not be submitted by facsimile, telegraph, electronic mail or any other means other than by personal delivery, United States Mail or other delivery services such as Federal Express or United Parcel Service. Any modification received after the scheduled closing time for receipt of Bids will be returned to the vendor unopened.

2.10 ERASURES

The bid submitted must not contain any reassures, interlineations, or other corrections unless each such correction is suitably authenticated by putting in the margin immediately opposite the correction the surname or surnames of the person or persons signing the bid.

2.11 EXAMINATION OF CONTRACT DOCUMENTS

Each Vendor shall thoroughly examine and be familiar with the specifications and sample contract document. The failure or omission of any Vendor to receive or examine any contract documents, form, instrument, addendum, or other document shall in no way relieve any Vendor from obligations with respect to this bid or to the contract. The submission of a bid shall be taken as prima facie evidence of compliance with this section.

2.12 WITHDRAWAL OF BIDS

Any Vendor may withdraw its Bid either personally or by written request confirmed in the manner specified in **Paragraph 2.9** above at any time prior to the scheduled due date for receipt of Bid.

2.13 AGREEMENTS

- 2.13.1 The Agreement form identified as **Section 5**, which shall govern the leasing of equipment and County selected option and which the successful Vendor will be required to execute as part of the Bid proposal is included in the contract documents and should be carefully examined prior to the time of submittal.
- 2.13.2 Vendors requiring the COUNTY to sign any other special agreements, including, but not limited to, indemnification, lease or lease documents, as a condition of their Bid, will be rejected as non-responsive.

2.14 INTERPRETATION OF DOCUMENTS

If any person contemplating submitting a Bid for the proposed contract is in doubt as to the true meaning of any part of the specifications or other contract documents, or finds discrepancies in, or omissions from the specifications, they may submit to the County Purchasing Agent, located at 1125 Main Street, El Centro CA, a written request for interpretation or correction thereof.

Any interpretation or correction requests must be received by COUNTY no later than **November 16, 2022 at 12 noon Pacific Standard Time**. Any interpretations or correction of the contract documents will be made only by addendum. A copy of such addendum will be posted on the County of Imperial Purchasing Department's website <http://www.co.imperial.ca.us/Purchasing/> by 5:00 PM Wednesday, **November 23, 2022**. No oral interpretations of any provision in the contract documents will be made to any Vendor.

2.15 EQUIPMENT

- 2.15.1 The quantity and specifications of equipment to be provided shall be consistent with the Motor Grader Specifications identified as **Section 3**. It is understood that each motor grader will be equipped with an hourly operational monitoring and GPS location system that will measure the number of hours of operational use and location of each motor grader to assist in tracking location, and the preventative maintenance servicing of the motor graders.
- 2.15.2 All motor graders provided by Vendor shall be **new** and contain only **new components**. Said equipment and components shall **not** be used, re-manufactured, "newly manufactured", rebuilt or reconditioned.
- 2.15.3 The Minimum Motor Grader Specifications provided in this RFP were determined by our current operational needs and operator proficiency of motor grader use on County roads and lands.

THE COUNTY RESERVES THE RIGHT TO REJECT ANY OR ALL BIDS, OR TO WAIVE ANY INFORMALITY IN BIDS, AND TO ACCEPT OR REJECT ANY ITEMS THEREON.

SECTION 3 - MOTOR GRADER SPECIFICATIONS

It is the intent of these specifications to describe the County of Imperial minimum requirements for three (3) new, unused current 2021 production model enclosed cab, all-wheel drive (AWD) motor graders of same manufacturer. The County of Imperial desires to lease the motor graders for a five (5) year period. At end of the five (5) year period, the County of Imperial shall have the following three options:

- Option 1; County of Imperial to purchase all three of the provided motor graders with lump sum balloon payment, or
- Option 2; County of Imperial to continue lease with vendor under a new lease program, for another 5 years, with vendor to provide new motor graders conforming to similar specifications, meeting the future safety and performance standards at such time.
- Option 3; County to extend the existing five-year lease with an additional single, one (1) year lease of the existing motor graders.

All parts not specifically mentioned in these specifications, which are necessary to provide a complete, operating and functional motor grader, shall be included in the bid and shall conform in strength and quality of material and workmanship to what is standard construction operation and maintenance trade practice.

The units shall be delivered completely assembled, serviced and ready to operate. The Vendor shall have a qualified service representative in attendance with the motor grader(s) during start up operation to make any adjustments and give instructions to assure proper operation of the motor grader.

The Vendor shall indicate his compliance with a “Yes” or noncompliance with a “NO” for each line item specification. Any space left blank shall be considered noncompliance. Any deviations from the specification, or where submitted literature does not fully support the meeting of the specification, shall be clearly cited in writing by the vendor, but no deviation below “minimum” specifications will be accepted. If an item is not suppliable, or not pertaining then N/A is to be inserted.

Vendors are authorized to submit multiple bids for units that meet minimum or potential approved equal specifications for review by representatives of the County of Imperial. Any failure to meet these specifications may cause denial of bid.

Whenever reference to a specific piece of equipment is made, it is illustrative and to be construed as a specification, which describes a component that has been tested or evaluated by the County as best meeting specific operational design, quality and reliability standards and requirements of

the County, thereby incorporating these requirements by reference within the specification. An equivalent (or equal) may be offered by the Vendor, subject to evaluation of the County. The County shall be sole judge of whether any proposed item will fulfill its requirements. It is not the responsibility of the County of Imperial to try and determine what is applicable or not applicable. **SEE THE MICROSOFT EXCEL FILE PROVIDED AS AN ATTACHMENT.** VENDOR IS REQUIRED TO USE THIS EXCEL FORM AND ENTER YOUR EQUIPMENT SPECIFICATIONS IN THE FIELDS PROVIDED, UNLESS YOUR PROPOSAL MEETS THE SPECIFICATIONS, IN WHICH A "YES" IS SUFFICIENT.

FOLLOWING ARE THE SPECIFICATIONS **FOR VENDOR REFERENCE ONLY:**

WARRANTY WORK:

Any or all work that will be covered under the supplying vendors' warranty specifications shall be undertaken within the County of Imperial, and shall be certified by manufacturer on the completed warranty repairs. Imperial County reserves the right to deny any quotation that does not meet these standards as stated. Imperial County will review all submittals to included vendor submitted equivalent to determine APPROVED EQUAL.

Warranty shall cover 5 year 6,000 hour (Or submit comparable) and certify the equipment to be free from defects in material and workmanship under normal use/service. The obligation under this warranty being limited to current flat labor rates travel time to and from the machine with no mileage and the replacement and/or repair.

Bid to include specifications for extended warranty coverage for an additional 3-5 years if the option to purchase is selected by Imperial County.

POWER TRAIN

Horsepower, 250 minimum

Air cleaner, dual element

Belt, serpentine, automatic tensioner

Brakes, oil disc, four-wheel, hydraulic

Differential Lock/Unlock

Fuel tank, 416 L (110 gal), ground level access and sediment drain

Parking brake – multi-disc, sealed, oil-cooled

Tandem drive

Transmission, 8F/6R

Forward/Reverse Gears 8 Fwd/6 Rev

Engine

Final Tier 4 emission standards. 50 state certification. It must meet current California Emission requirements. Tier IV Engines. Diesel engine must be certified or verified by the EPA or California Air Resources Board (CARB). Must meet EPA's low emissions and energy efficiency requirements for

certification. Manufacturer certification must be provided that demonstrates engine is the best option for reduction of vehicle emissions and no other engine retrofits exist.

ELECTRICAL

Alarm, back up

Alternator min 150 ampere, sealed

Batteries, maintenance free, heavy duty, 1,125 CCA

Breaker panel, ground accessible

Cab harness and electrical hydraulic valves

Electrical system, 24V

Grade Control Ready – Cab harness, software, electrical hydraulic valves, bosses and brackets

Lights, roof-mounted roading, reversing, LED stop and tail

Product Link Ready

Starter, electric

OPERATOR ENVIRONMENT/CAB

Accelerator

Air conditioning with heater

Arm and wrist rest, electronically adjustable

Articulation, automatic Return-to-Center

Centershift pin indicator

Display, digital speed and gear

Doors, left and right side with wiper

Gauge, machine level

Gauge cluster (analog) – fuel, articulation, engine coolant temp, engine RPM, hydraulic oil temp, regen

Hour meter, digital

Fingertip controls right/left blade lift with float position, circle drive, blade sideshift and tip, centershift, front wheel lean, articulation and power steering

Adjustable armrests

Steering wheel hydraulic power steering

Ladders, cab, left and right side

Lights, night time cab

Mirror, inside rearview, wide angle

Power port, 12V
ROPS cab, sound suppressed
Seat, cloth-covered, comfort suspension
Seat belt, retractable 76 mm (3 in)
Storage area for cooler/lunchbox
Throttle control, electronic
Windows, laminated glass:
Fan, defroster, rear window
Mirrors, outside:
Precleaner, HVAC
Radio ready, AM/FM with 2 speakers
Seat, air suspension, cloth
Shade, sun
Wiper/washer, rear

EQUIPMENT

Accumulators, brake, dual certified
CD ROM Parts Book
Clutch, circle drive slip
Cutting edges
Ripper/Scarifier
Doors (3), engine compartment, locking
Drawbar – 6 shoes, replaceable wear strips
Electrical hydraulic valves, hydraulic lines for base 8 functions
Endbits
Fluid check, ground level
Frame, articulated, with safety lock
Ground level engine shutdown
Hammer (emergency exit)
Horn
Hydraulic lines for base functions
Lockout, hydraulic implement (for roading and servicing)

Moldboard – 12 ft × 24 in × 7/8 in
Mounting, cab roof accessories
Pump, hydraulic, high capacity
Radiator, cleanout access (both sides with swing doors)
Secondary steering
Serviceability, LH side
S•O•SSM ports: engine, hydraulic, transmission, coolant, fuel
Tandem walkway/guards
Tool box
Tow hitch
Ripper, mounting rear
Storage Box located on Front Frame for Traffic Control signs and Posts

GUARDS

Fenders, Front
Fenders, Rear
Sound suppression (Bottom)
Sound suppression (Enclosure)
Transmission

TIRES AND WHEELS

6 – 17.5 x 25 L3 12 PLY (MICHELIN)
6 – WHEELS WITH MOUNTED TIRES
1 – SPARE WHEEL WITH TIRE MOUNTED

OTHER

One (1) Motorola CM 200 VHF, 4 Channel, 25 Watt Mobile Radio – AAM50KNC9AA1AN and One (1) Motorola RAD4010A VHF Spectrum Antenna. This is to be installed by vendor and programmed to County Frequencies with all needed accessories.

One (1) amber LED 360° strobes shall be installed above the chassis cab roof. SHO-ME/ABLE MINI 17” LIGHT BAR w/ 2 TOUCH PAD MICRO SWITCH

GPS LOCATION TRACKING AND HOURLY OPERATION FOR SERVICING NOTIFICATION PROTOCOL

END MOTOR GRADER SPECIFICATIONS – FOR REFERENCE ONLY

SECTION 4 - VENDOR MOTOR GRADER PRICING SCHEDULE

Motor Graders 1: 3 Each

SPECIFY: YEAR _____ MANUFACTURER: _____

MODEL: _____ Other: _____

PROVIDE: Provide a specification/fact sheet including brochure of model for review

Maintenance Motor Graders: 500 hour maintenance per motor grader

SPECIFY: Manufacturers Recommended Preventative Maintenance:

PROVIDE: For each motor grader, provide the plan/schedule of milestone services, and components from initial 500 hour service, and each additional 500 hour increment through the 5 year lease period. Any non-warranty items needing repair and/or replacement are not included in this item, and would be a separate cost to County, using current flat labor rates at such time. Can be provided as an attachment.

Item No.	Item Description	Unit of Measure	Quantity	Item Price	Total
	BID				
1	Motor Grader 1, Lease	Annual Year	5	\$	\$
2	Motor Grader 2, Lease	Annual Year	5	\$	\$
3	Motor Grader 3, Lease	Annual Year	5	\$	\$
	Subtotal Lease Bid Only				\$
4	Motor Grader 1, Preventative Maintenance, every 500 hours, estimated twice per year	Annual Year	5	\$	\$
5	Motor Grader 2, Preventative Maintenance, every 500 hours, estimated twice per year	Annual Year	5	\$	\$
6	Motor Grader 3, Preventative Maintenance, every 500 hours, estimated twice per year	Annual Year	5	\$	\$
	Subtotal Preventative Maintenance Bid Only				\$
	Total of Lease and Preventative Maintenance Bids				\$

Item No.	Item Description	Unit of Measure	Quantity	Item Price	Total
7	County Option 1 Bid				
	Existing Motor Graders, Balloon Payment Purchase after 5 years	Each	3	\$	\$
	Add extended warrantee for an additional 5 years	Each	3	\$	\$
	Subtotal Option 1 Bid Only				\$

Item No.	Item Description	Unit of Measure	Quantity	Item Price	Total
8	County Option 2 Bid				
	New Motor Graders (3), Both Lease & Preventative Maintenance (every 500 hours, estimated twice per year), starting after year 5	Annual Year	5	\$	\$
	Subtotal Option 2 Bid Only				\$

Item No.	Item Description	Unit of Measure	Quantity	Item Price	Total
9	County Option 3				
	Extend lease of 3 existing motor graders and preventative maintenance (every 500 hours, estimated twice per year), starting after year 5 for a one (1) year period	Annual Year	1	\$	\$
	Subtotal Option 3 Bid Only				\$

Item No.	Item Description	Unit of Measure	Quantity	Item Price	Total
10	Hourly Overage				
	Charge to the annual lease for motor grader hourly use in excess of 1000 hours per contract year. Estimate is for single motor grader, assumed estimated 200 hours	Hour	200	\$	\$
	Subtotal Hourly Overage Bid Only				\$

See Section 2.6, Selection Criteria for determination of award recommendation.

SECTION 4.1 - BID STATEMENT & CONTRACT ACCEPTANCE STATEMENT

VENDOR HEREBY SUBMITS THE ATTACHED BID IN RESPONSE TO THE COUNTY OF IMPERIAL'S REQUEST FOR QUOTATION FOR THE LEASING AND PURCHASE OPTION OF 3 MOTOR GRADERS, COUNTY PROJECT NO. 7009PWS. VENDOR ACKNOWLEDGES PRODUCT BEING OFFERED MEETS OR EXCEEDS THE REQUIRED SPECIFICATIONS, OPERATOR SAFETY STANDARDS AND PERFORMANCE CHARACTERISTICS. VENDOR ACKNOWLEDGES COUNTY OF IMPERIAL MOTOR GRADER SPECIFICATIONS OF SECTION 3.

VENDOR HEREBY REPRESENTS AND WARRANTS THAT THE INDIVIDUAL SIGNING THE BID PROPOSAL IS: (1) DULY AUTHORIZED TO EXECUTE AND DELIVER THE BID AND EXECUTABLE AGREEMENT ON BEHALF OF VENDOR. (2) SUCH EXECUTION AND DELIVERY ON BEHALF OF VENDOR IS IN ACCORDANCE WITH THE TERMS OF THE ARTICLES OF INCORPORATED OR PARTNERSHIP, ANY BY-LAWS OR RESOLUTIONS OF VENDOR. VENDOR ALSO HEREBY REPRESENTS AND WARRANTS THAT IF AWARDED THE MOTOR GRADER BID IT AGREES TO BE BOUND BY THE CONTACT ATTACHED AS **SECTION 5**.

Print Signatory Name and Title

Signature

Vendor Name

Vendor Address

Vendor Phone Number

Date

SECTION 5 - SAMPLE AGREEMENT